



Griffiss Business and Technology Park

2018 GLDC's Year in Review

2018 Investment Summary

	2016	2017	2018	Total
Road Infrastructure	\$200,000	\$6.6M	\$3.66M	\$84.36M
Demolition	\$1.67M	-	-	\$11.6M
Renovations	\$14.05M	\$500,000	\$5.1M	\$157.2M
New Construction	\$2.2M	\$1.78M	\$6.12M	\$334.22M
A/E and Fees	\$1.2M	\$50,000	\$1.42M	\$38.07M
Total Capital Expenditures	\$19,770,000	\$8,932,000*	\$16,300,000*	\$625,450,000

- ▶ Over 20 Years of reinvesting into Griffiss Business & Technology Park!
- ▶ *Missing budget info from Air Force Research Lab

Park Growth

	2014	2015	2016	2017	2018
Tenants	75	76	74	76	77
Employees	5700	5650	5800	5890	5823

- ▶ Employees reside in over 25 Counties from across the US
- ▶ Average STEM wage at Griffiss \$99,000 annually
- ▶ Employment numbers are acquired as part of annual Zip Code Census

Griffiss Tax Revenue

	2016	2017	2018
Total Griffiss Tax Revenue:	\$3,227,350	\$3,166,450	\$3,299,110
Oneida County	\$492,000	\$475,250	\$497,500
Schools	\$1,596,700	\$1,592,000	\$1,682,350
City of Rome	\$1,138,650	\$1,099,200	\$1,119,260

- ▶ 4% increase from 2017
- ▶ As an active Air Force Base Griffiss contributed \$0 to the local Tax Revenue

Griffiss Tax Revenue Analysis

	2016	2017	2018
Total Griffiss Tax Revenue:	\$3,227,350	\$3,166,450	\$3,299,110
Total City of Rome Property Tax Revenue	\$15,086,000	\$15,202,500	\$15,267,813
Griffiss Taxes as Part of Rome's Real Property Revenue	7.5%	7.1%	7.3%

2018 Projects to Note:

- ▶ UAV/UAS Activity - Sky Dome
- ▶ State Route 825 Phase 3 Completion
- ▶ Sculpture Selection for 2018
- ▶ Enterprise Way Concept Development
- ▶ Kris-Tech Wire Office Expansion
- ▶ 99 Otis Street LLC
- ▶ Alion Expansion
- ▶ B240 RFEI
- ▶ Commercialization Academy & IDEA NY

Griffiss Airport - Sky Dome

- A Round 7 CFA award
- One-of-a-kind, year-round indoor instrumented sUAS experimentation environment
- The indoor facility will support collaborative efforts between the Air Force Research Laboratory Information Directorate and the NY UAS Test Site
- \$800,000 additionally secured by Senator Griffo
- Local cyber companies like Assured Information Security and AX Enterprises are leading *the collaborative effort as part of the largest indoor, instrumented UAV experimentation in the Nation*



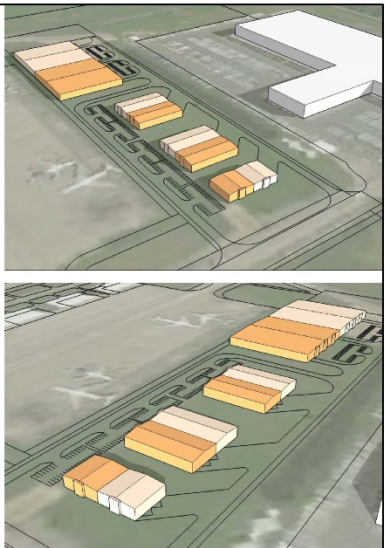
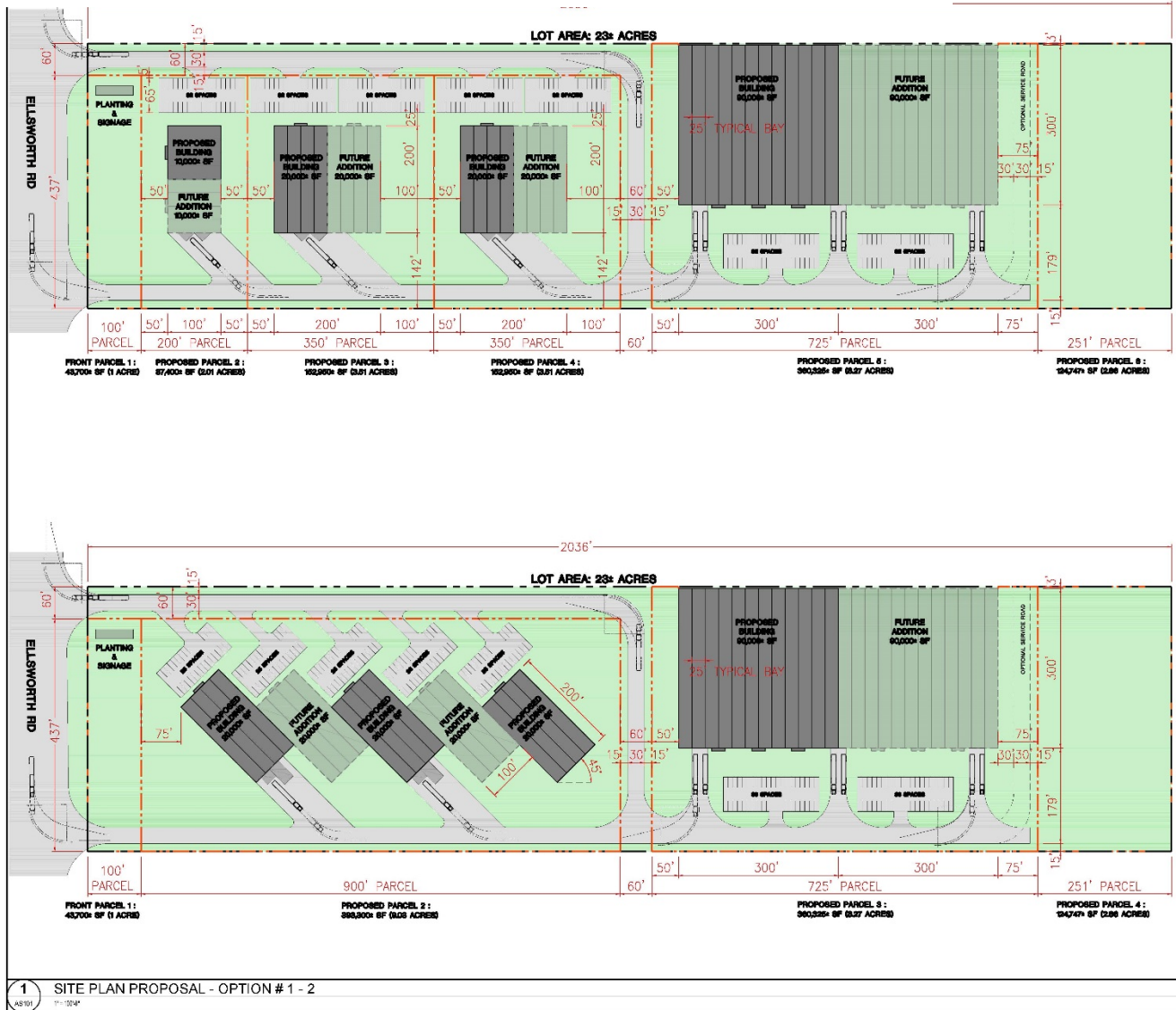
State Route 825 Construction

- ▶ Phase 3 of project began in 2015, with substantial completion in Spring 2018
- ▶ Leveraged \$8.6M in New York State Funding
- ▶ Three new sculptures installed in roundabouts



Department of
Transportation

Enterprise Way Development





ARCHITECTURE

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SYRACUSE, NEW YORK 13202
315-471-0338

GRIFISS
LOCAL
DEVELOPMENT
CORPORATION



ENTERPRISE WAY

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SHEET TITLE

SITE PLAN
PROPOSAL

SHEET NUMBER

AS101

Kris-Tech Wire

- ▶ Kris-Tech Wire continues to grow at Griffiss. 4th expansion since the new facility was built.



99 Otis Street LLC - New Construction



GLDC

NYSTEC
YOUR INDEPENDENT TECHNOLOGY ADVISOR

- 31,410 square foot corporate headquarters building at Griffiss Park
- Joint venture between NYSTEC and GLDC (99 Otis St. LLC)

99 Otis St. LLC



- Project Architect: MARCH Associates
- General Contractor: National Building Restoration Corp.
- Total Estimated Cost: \$9.2 M with fit-out of tenant space

Alion Expansion



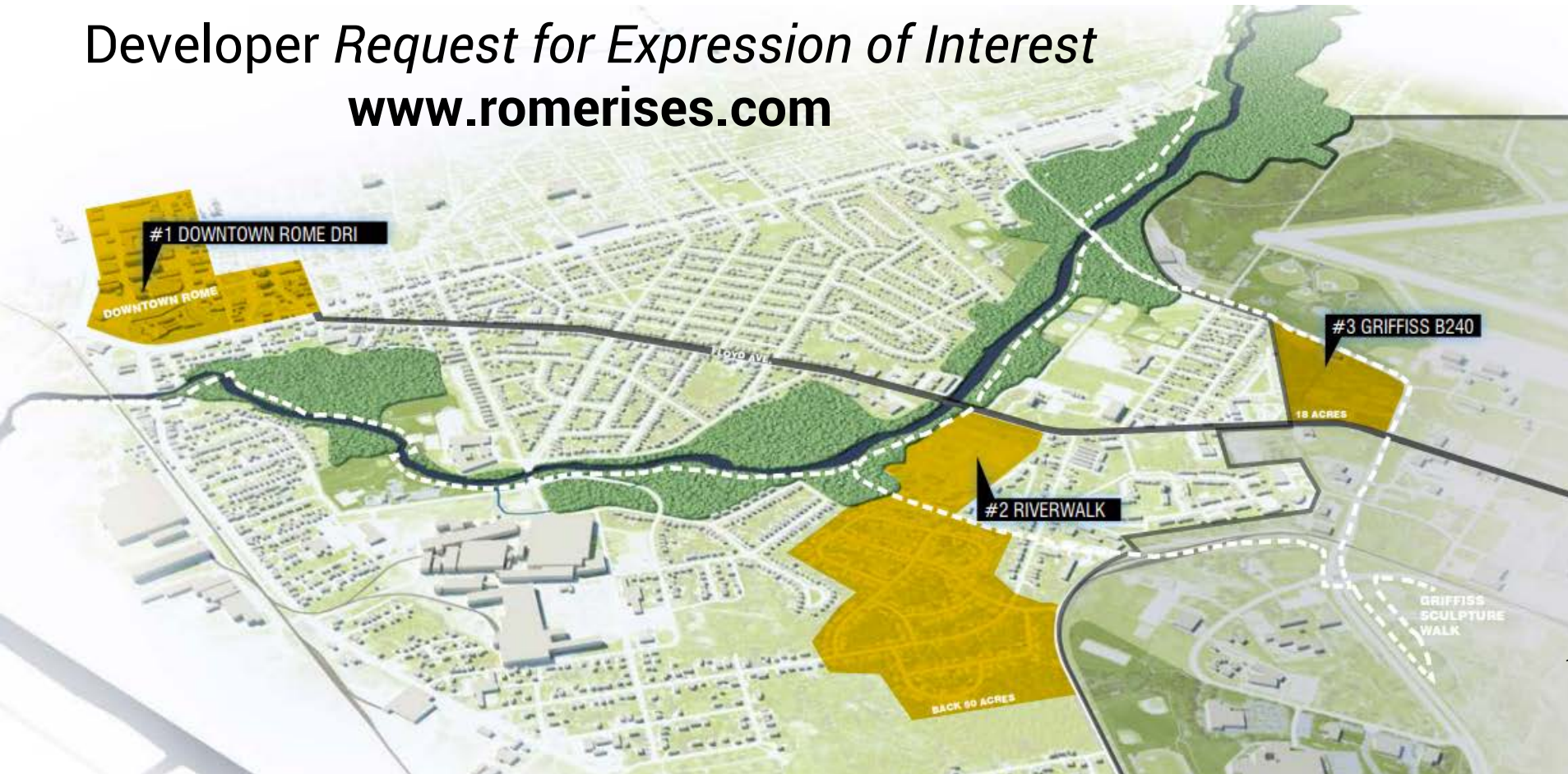
- ▶ 20,000 sq. ft. building retrofit of 775 Daedalian Drive



Building 240 Redevelopment Site

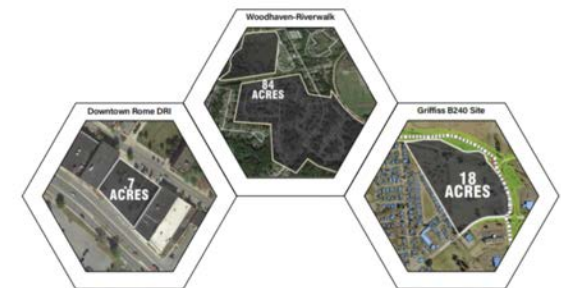


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Rome NY



ROME
the copper city

Griffiss Business and
Technology Park

Development 201, November 2018

AFRL Commercialization Academy & IDEA NY

IDEA NY is a one-year business accelerator program that starts after successful completion of the AFRL Commercialization Academy, and provides startups with hands-on mentorship and the possibility of winning up to \$200,000 in seed funding! \$2 million in funding was awarded by Empire State Development. Focus on Cyber Security, Big Data Analytics, Information Systems and UAS industries



**To Date - 46 Startups in 4+ years
29 Licenses**

- Startup teams will enter the Spring 2019 Commercialization Academy cohort
- Compete at Demo Day for \$300,000 in prize seed funding, with \$200,000 going to the overall winner and \$100,000 going to the second-place runner-up
- The teams will then participate in the year-long IDEA NY accelerator program
- Technical assistance will be provided by the Griffiss Institute, the Griffiss Institute Business Incubator, and Mohawk Valley EDGE
- Participating teams will be required to reside in the Mohawk Valley region for a 12-month period after Demo Day

2019 Commercialization Academy Cohort

1st Cohort

September 11, 2018 ...Open application

November 12, 2018Close application

18 applicants

November 29, 2018Down select/announce teams

April 4 or 11, 2019 Demo Day

2nd Cohort

April 15, 2019....Open application

May 15, 2019....Close application

June 15, 2019....Down select/announce teams

November 1 or 8, 2019 Demo Day

10 Teams Per Cohort - Two Cohorts Per Year

**For the first time, a grand prize of \$200,000
will go to the overall winner and \$100,000
will go to the runner-up!**

Griffiss Park Landowners Association

- ▶ **New Sculpture** - Three new pieces of sculpture were acquired in 2018 to anchor the new roundabouts on NY 825. They are "The Wings of Change," "Nature's Wrath," (both by Trumansburg artist James Seaman) and "Peripheral Center" by Brooklyn artist Osman Akan. Akan had previously created the "Nano" sculpture for Marcy Nanocenter.
- ▶ **Trail Extension** - The Griffiss Nature Trail was successfully extended to the Mohawk River Trail at Chestnut Street. The extension is one of a number of amenities that GPLA capitalized this year, including an award-winning woven word sculpture along the Chestnut Street fence; numerous deciduous and evergreen plantings; and a Zagster bike share station.
- ▶ **Trail improvements** - A Zagster bike share station was added to the Griffiss Nature Trail along Ellsworth Road. The station has six new bikes, one of which is a tandem trike for differently-abled riders. A long-term planting plan began for the trail. This year, two shade allees were planted, with more to follow in the coming years. One new piece of sculpture was leased - "Chicasaw," by Isaac Witkin. The Park is already home to another Witkin, "Vermont II."
- ▶ **Family Activities** - GPLA hosted three successfully movie nights on the Park, with over 250 people in attendance.

2018 GLDC's Year in Review

- ▶ \$625.45 Million in CapEx since Griffiss Park was created in 1995
- ▶ \$3.3 Million in taxes generated from Griffiss Park, 7.1% of the City of Rome's total Property Tax Revenue
- ▶ Over 5,823 employees work at Griffiss from over 25 Counties
- ▶ More than 77 Businesses operate inside Griffiss
- ▶ STEM wages average \$99,000 annually
- ▶ 2017 AFRL Economic Impact: \$392,305,884
- ▶ 2018 Projects: transfer Building 302 from the Air Force, leverage UAV/UAS activities into a major project, and connect Griffiss Park with the Woodhaven Redevelopment Activity