|    |  |          | GLDC                   |
|----|--|----------|------------------------|
|    | GLDC General Administration & Operations Budget FY2022   |          | Final<br>FY2022        |
|    |  |          | 112022                 |
|    | Revenues:  |          |                        |
|    | Reimbursement & Refunds (Tenant Services -Unplanned & Non-Scheduled)   | \$       | 2,950                  |
|    | GLDC Services - MV EDGE/ Marcy Nano<br>GLDC Services - MGS Building  | \$<br>¢  | 99,632                 |
|    | GLDC Services - RIDC (UPS/Cold Point)  | \$<br>\$ | -<br>275               |
|    | GLDC Services - RCBRC (Rome Cable/Owl Wire)  | \$       | 100                    |
|    | GLDC Services - CGR  | \$       | -                      |
|    | GLDC Services- 99 Otis Street  | \$       | 8,827                  |
| -  | Interest Income - Banks  | \$       | 650                    |
|    | Return on Investment CGR to GLDC<br>CGR Reimbursement to GLDC for Debt Service for AIS Project Financing             | \$<br>\$ | -                      |
|    | PILOT- TIF Revenues Sovena USA   | \$       | 181,719                |
|    | PILOT-TIF Sovena USA Project - Transportation Rail Improvements Fund Escrow  | \$       | 6,000                  |
| 12 | PILOT-TIF Sovena USA - Transportation Rebate Fund  | \$       | 45,000                 |
|    | PILOT-TIF Orgill   | \$       | 172,492                |
|    | GUSC Economic Development Payments (Milage Payments)   | \$       | 127,100                |
|    | Lease Payments - Landside<br>Lease Payments - Cardinal Griffiss Realty   | \$<br>\$ | 1,763,692<br>1,047,269 |
|    | Lease Payments - Common Area Maintenance (CAM) CGR   | \$       | 20,819                 |
|    | Lease Payments - PILOT Payments (GLDC Properties)  | \$       | 204,979                |
|    | Lease Payments - Common Area Maintenance (CAM) GLDC  | \$       | 52,190                 |
|    | Developers Fee - Cardinal Griffiss Realty  | \$       | -                      |
|    | Ground MaintenanceSnow Plowing Mowing<br>Griffiss Landowner's Association (GLA) - Service Fee Payment (CAM Services) | \$<br>\$ | 342,750<br>10,147      |
|    | Reimbursement of BLDG 440  | \$       | 4,800                  |
|    | Reimbursement of BLDG 780  | \$       | 26,500                 |
| 26 | Skid Steer Lease with EDGE   | \$       | 10,403                 |
|    | Total Revenues:  | \$       | 4,128,293              |
|    |  |          |                        |
| 1  | Administration & Real Property Operating Expenses:<br>GLDC Operations Staff Salaries                                 | \$       | 355,050                |
|    | GLDC Grounds Maintenance Staff Salaries  | \$       | 287,221                |
| 3  | Temporary Laborers- Operations & Grounds   | \$       | 23,000                 |
|    | Overtime, Operations & Ground Maintenance  | \$       | 18,150                 |
|    | Fringe Benefits-Operations Staff   | \$       | 134,045                |
|    | Fringe Benefits-Grounds Maintenance Staff<br>Automobile Expense  | \$<br>\$ | 104,416<br>25,200      |
|    | Capital ImprovementsGriffiss Park  | \$       | 50,000                 |
|    | Consultant Services  | \$       | 50,000                 |
|    | Contracted Services Accounting   | \$       | 29,700                 |
|    | Contracted Services Legal  | \$       | 80,000                 |
|    | Contracted Services Marketing  | \$<br>\$ | 5,000                  |
|    | Facility Maintenance<br>Facility Maintenance Supplies  | ş<br>S   | 221,010<br>39,910      |
|    | Capital Purchases (FF&E/Vehicles/Other) (Non Grounds Snow)   | \$       | 28,000                 |
|    | Common Area Maintenance Expenses   | \$       | 80,160                 |
|    | Grounds & Snow Removal Griffiss Park CAM Exp/Other Non-CAM Related Expenses  | \$       | 153,943                |
|    | Insurance General  | \$       | 109,850                |
|    | Principal Payments- Debt Service   | \$<br>\$ | 574,379<br>338 676     |
|    | Interest Expense - Loans Business and Office Expense   | \$<br>\$ | 338,676<br>27,350      |
|    | Telephone Expense  | \$       | 13,610                 |
|    | MV EDGE Service Fees- GLDC   | \$       | 486,447                |
|    | MV EDGE Service Fees- CGR  | \$       | 34,713                 |
|    | Occupancy Cost BLDG 440  | \$<br>¢  | 50,400                 |
|    | GLDC PILOT Payments (GLDC Owned Buildings)<br>Lease Building Janitorial Cost   | \$<br>\$ | 327,254<br>162,080     |
|    | Lease Building Waste Removal   | \$       | 22,150                 |
|    | Lease Utilities - Electric   | \$       | 73,280                 |
|    | Lease Utilities - Steam  | \$       | 157,400                |
|    | Lease Utilities- Water & Sewer   | \$       | 14,900                 |
|    | Railroad Improvement Escrow For ECCO/Sovena USA)   | \$<br>¢  | 6,000                  |
|    | Transportation Rebate to ECCO/Sovena USA)<br>CGR Expenses  | \$<br>\$ | 45,000                 |
|    | CGR Debt Service   | \$       | -                      |
|    | Total Expenses:  | \$       | 4,128,293              |
|    |  |          |                        |
|    | Excess or (Deficiency) of Revenue over Expenditures  | \$       | 0                      |